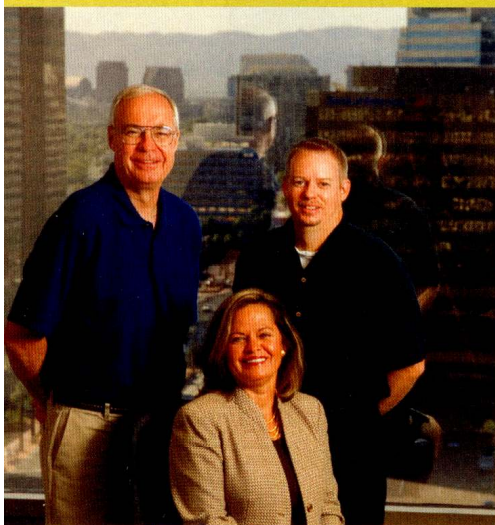


RANKING

The Best of Arizona Business

ARIZONA

2009



1
L to r: Bob McGee, President; Ross Kohl, Business Development Officer; Teresa Mandelin, Sr. Business Development Officer ©09 DuaneDarling.com

SOUTHWESTERN BUSINESS FINANCING CORP.
3200 N. Central Ave., #1550, Phoenix, AZ 85012
602-495-6495 · www.swbfc.com

last year 1
Year Est: 1981 Average Loan: \$500K
Principal(s): Bob McGee

Southwestern Business Financing has now been ranked as the No. 1 SBA lender in Arizona for the sixth consecutive year. Southwestern is one of the only three SBA 504 lenders in Arizona and continues to have the largest market share. Both the No. 1 ranking and the leading market share are the direct result of Southwestern's high levels of service, skill and local market knowledge. Because of Southwestern's degree of experience and ability, the U.S. Small Business Administration has made it a premier lender, one of less than 30 in the entire United States, and an honor Southwestern has held for 10 years. Southwestern's 504 loan is unique from other building loans because it provides a low-interest rate loan fixed for 20 years with a down payment of only 10 percent. Southwestern's 504 loans allow businesses to purchase or construct an owner-occupied building. Arizona owned, Southwestern maintains the highest levels of professional skill together with extensive local market knowledge.

SBA LENDERS

DATA REFLECTS BUSINESS DONE IN ARIZONA AND IN A 12-MONTH PERIOD.

2 CIT SMALL BUSINESS LENDING
1 CIT Dr., Livingston, NJ 07039
800-713-4984 · www.smallbizlending.com
last year 9
Year Est: 1999 Average Loan: \$720K
Principal(s): Lori Abreu, Richard Freeman, Brad Berg
Specialties: Owner-occupied real estate purchases, construction loans, equipment purchases, business acquisitions

3 BUSINESS DEVELOPMENT FINANCE
3300 N. Central Ave., #600, Phoenix, AZ 85012
602-381-6292 · www.bdfc.com
last year 5
Year Est: 1979 Average Loan: \$646K
Principal(s): Gary Molenda
Specialties: Financing for owner-occupied commercial real estate and machinery/equipment for owner-user

4 CDC SMALL BUSINESS FINANCE
2910 E. Camelback Rd., #185, Phoenix, AZ 85016
602-635-8413 · www.cdclloans.com
last year --
Year Est: 1978 Average Loan: \$2.1M total project
Principal(s): Kurt Chilcott
Specialties: SBA-504 loan program - below market rate, commercial real estate financing for expanding small businesses

5 COMERICA BANK
1 N Central Ave., #1000, Phoenix, AZ 85004
602-417-1100 · www.comerica.com
last year --
Year Est: 1997 Average Loan: WND
Principal(s): WND
Specialties: WND

6 PARAMOUNT FINANCIAL SERVICES
6991 E. Camelback Rd., #D-218, Scottsdale, AZ 85251
480-222-0300 · www.paramountfinance.com
last year --
Year Est: 2000 Average Loan: \$3K-\$3M
Principal(s): Mike Wissink, Dave Musselmann
Specialties: Leader in equipment leasing and financing for businesses

7 M&I BANK
1 E. Camelback Rd., Phoenix, AZ 85012
602-241-6500 · www.mibank.com
last year 2
Year Est: 1965 Average Loan: \$148K
Principal(s): Dennis R. Jones
Specialties: Full-service relationship-based commercial lender with emphasis on small- to medium-sized companies

8 SUMMIT COMMERCIAL FINANCE
16427 N. Scottsdale Rd., Scottsdale, AZ 85254
480-607-6160 / 888-758-8880 · www.summitcommercialfinance.com
last year --
Year Est: 1998 Average Loan: WND
Principal(s): Scott C. Forrest
Specialties: Commercial equipment leasing and financing

9 WESTERN NATIONAL BANK
2525 E. Camelback Rd., #100, Phoenix, AZ 85016
602-553-7444 · www.wnbank.com
last year 6
Year Est: 2005 Average Loan: \$1.2M
Principal(s): Greg DiDonna, Kyler Kienholz
Specialties: Specializing in owner/user commercial real estate

10 WELLS FARGO BANK ARIZONA, N.A.
100 W. Washington St., Phoenix, AZ 85003
800-869-3557 · www.wellsfargo.com
last year --
Year Est: 1858 Average Loan: WND (nat'l loan avg. \$391.5M)
Principal(s): Gerrit van Huisstede
Specialties: SBA preferred lender, active in all SBA loan programs including express 7A & 504